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UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA

HP TUNERS, LLC,)	CASE NO. 3:18-cv-00527-LRH-CSD
)	
Plaintiff,)	
)	
vs.)	ORDER SCHEDULING
)	VIDEO SETTLEMENT CONFERENCE
KENNETH CANNATA,)	
)	
Defendant.)	
)	

Pursuant to District Judge Hicks' Order (ECF No. 159) referring this matter for a settlement conference, a video settlement conference is hereby scheduled to commence on **FRIDAY, APRIL 8, 2022, at 9:00 A.M.**, before the undersigned Magistrate Judge, Courtroom Number Two, Bruce R. Thompson U.S. Courthouse and Federal Building, 400 South Virginia Street, Reno, Nevada.

The settlement conference will be conducted by Zoom Video Conference. The parties are directed contact the courtroom administrator Karen Walker, at (775) 686-5918 or Karen_Walker@nvd.uscourts.gov, on or before **Wednesday, April 6, 2022**, to provide the e-mail address of all counsel and parties/representatives who will be attending the hearing. **The courtroom administrator shall send the Zoom invite/link to all attending on or before Thursday, April 7, 2022.**

I. ATTENDANCE OF TRIAL COUNSEL AND CLIENT/CLIENT REPRESENTATIVES

All counsel of record who will be participating in the trial of this case, all parties appearing *pro se*, if any, and all individual parties must be present.

1 Unless excused by order of the court, clients, or client representatives with complete
2 authority to negotiate and consummate a settlement shall be in attendance at the settlement
3 conference. This requires the presence of the client or if a corporate, governmental, or other
4 organizational entity, an authorized representative of the client.
5

6 For a Defendant, such representative must have final settlement authority to commit the
7 organization to pay, **in the representative's own discretion**, a settlement amount up to the
8 Plaintiff's prayer, or up to the Plaintiff's last demand, whichever is lower. For a Plaintiff, such
9 representative must have final authority, **in the representative's own discretion**, to authorize
10 dismissal of the case with prejudice, or to accept a settlement amount down to the Defendant's
11 last offer. If board approval is required to authorize settlement, the attendance of at least one
12 sitting member of the board (preferably the chairperson) is **absolutely required**.
13

14 Any insurance company that is a party or may be contractually required to defend or to
15 pay damages, if any, assessed within its policy limits in this case must have a fully authorized
16 settlement representative present. Such representative must have final settlement authority to
17 commit the company to pay, **in the representative's own discretion**, an amount within the
18 policy limits, or up to the Plaintiff's last demand, whichever is lower.
19

20 **The purpose of the requirement of personal attendance is to have a representative**
21 **present who has both the authority to exercise his or her own discretion, and the realistic**
22 **freedom to exercise such discretion without the negative consequences, in order to settle the**
23 **case during the settlement conference without consulting someone else who is not present.**
24

25 In the event counsel for any party is aware of any circumstance which might cast doubt on a
26 client's compliance with this paragraph, he/she shall immediately discuss the circumstance with
27
28

1 opposing counsel to resolve it well before the settlement conference, and, if such discussion does
2 not resolve it, request a telephone conference with the court and counsel.

3 Counsel appearing for the settlement conference without their client representatives or
4 insurance company representatives, unless authorized as described above, may cause the
5 settlement conference to be canceled or rescheduled. If this occurs, the non-complying party,
6 attorney or insurer may be assessed the costs and expenses, including attorneys' fees, incurred by
7 other parties and the court as a result of such cancellation, as well as any additional sanctions
8 deemed appropriate by the court. Counsel are responsible for timely advising any involved non-
9 party insurance company of the requirements of this order.
10
11

12 **II. PURPOSE OF SETTLEMENT CONFERENCE**

13 Obviously, the conference is intended to facilitate settlement of this case. It will be
14 conducted in such a manner as not to prejudice any party in the event settlement is not reached.
15 To that end, all matters communicated to the undersigned in confidence will be kept confidential,
16 and will not be disclosed to any other party, or to the trial judge. The undersigned, of course,
17 will not serve as the trial judge in this case.
18

19 At the settlement conference the parties, by counsel, may be requested to present a brief
20 (5-10 minute) *non-confrontational* presentation outlining the factual and legal highlights of their
21 case. [If the parties believe the initial joint session will be counterproductive, please state so in
22 your respective settlement briefs along with your rationale for same.] Thereafter, separate,
23 confidential caucuses will be held with each party and/or the party's representative(s).
24

25 **III. PRE-CONFERENCE NEGOTIATIONS**

26 Settlement conferences are often unproductive unless the parties have exchanged
27 settlement proposals before the conference and the parties, and their counsel have made a serious
28

effort to settle the case on their own. **Therefore, before arriving at the settlement conference, the parties are to negotiate and make a good faith effort to settle the case without the involvement of the Court. Specific proposals and counter proposals shall be made.**

Plaintiff(s) shall make an offer to defendant(s) ten (10) days prior to the settlement conference.

Defendant(s) shall make a counteroffer to plaintiff(s) five (5) days prior to the settlement conference. The parties shall provide copies of the parties' offer and counteroffer to the court via email to heidi_jordan@nvd.uscourts.gov. If the parties wish to be excused from this procedure, they must obtain leave of court prior to the compliance deadline. **If the parties fail to present specific proposals and counter proposals prior to the settlement conference, sanctions may be imposed by the court if appropriate.** If settlement is not achieved before the settlement conference, the parties shall be prepared to engage in further negotiation at the conference.

IV. SETTLEMENT CONFERENCE STATEMENT

In preparation for the settlement conference, the attorneys for each party shall submit a confidential settlement conference statement for the court's *in camera* review. The settlement conference statement shall contain the following:

1. A brief statement of the nature of the action.
2. A concise summary of the evidence that supports your theory of the case, including information which documents your damages claims. You may attach to your statement those documents or exhibits which are especially relevant to key factual or legal issues, including selected pages from deposition transcripts or responses to other discovery requests. **Exhibits are to be tabbed and an exhibit index shall be included.**
3. An analysis of the key issues involved in the litigation.

- 1 4. A discussion of the strongest points in your case, both legal and factual, **and a frank**
2 **discussion of the weakest points as well.** The court expects you to present a candid
3 evaluation of the merits of your case.
- 4 5. A further discussion of the strongest and weakest points in your opponents' case, but only
5 inf they are more than simply the converse of the weakest and strongest points in your
6 case.
- 7 6. Whether there is an ancillary litigation pending, or planned, which affects this case.
8 Additionally, if there are any liens, the parties should advise the court of the nature of an
9 such liens and explain whether the attendance of any representative of a lien holder
10 would be essential or perhaps beneficial to a successful resolution of this case. If a party
11 believes the attendance of a lien holder's representative is necessary, the party shall
12 separately contact and advise the undersigned's Judicial Assistant, Heidi Jordan,
13 at (775) 686-5858.
- 14 7. An estimate of the cost (including attorneys' fees and costs) of taking this case through
15 trial.
- 16 8. A history of settlement discussions, if any, which details the demands and offers which
17 have been made, and the reasons they have been rejected.
- 18 9. The settlement proposal that you believe would be fair.
- 19 10. The settlement proposal that you would honestly be willing to make in order to conclude
20 this matter and stop the expense of litigation.

21 The settlement conference statements shall be received in my chambers, 400 S. Virginia
22 Street, Suite 405, not later than **FRIDAY, APRIL 1, 2022, by 4:00 P.M.** DO NOT DELIVER
23
24

1 OR MAIL THEM TO THE CLERK'S OFFICE; DO NOT SERVE A COPY ON OPPOSING
2 COUNSEL.

3 The settlement conference statement should be delivered to my chambers in an envelope
4 clearly marked "Confidential Contains Settlement Brief."
5

6 The purpose of the settlement conference statement is to assist the court in preparing for
7 and conducting the settlement conference. In order to facilitate a meaningful conference, your
8 **utmost candor** in responding to all of the above listed questions is required. The settlement
9 conference statements will not be seen by the trial judge. The confidentiality of each statement
10 will be strictly maintained in my chambers. Following the conference, the settlement conference
11 statements will be destroyed.
12

13 **V. BINDING SETTLEMENT**

14 If a settlement is achieved, the essential terms of the settlement will be placed on the
15 record in either a sealed or unsealed format. The court will retain jurisdiction of the case to
16 implement the settlement agreement and to resolve any dispute, discrepancy, or content of the
17 terms of settlement. However, unless otherwise specifically ordered, the court's jurisdiction over
18 this matter will terminate upon the entry of an order of dismissal. Once any order of dismissal is
19 entered, however, the court's jurisdiction over this case is terminated.
20

21 Dated this 7th day of March 2022.
22

23 
24 _____
25 U.S. Magistrate Judge, Craig S. Denney
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